

VetSCOPE News

NEW VETSCOPE SOFTWARE LAUNCHED

It is generally accepted that a progressive veterinary practice has to have quality software to enable it to manage the varying aspects of the practice and the business. For sometime now it has been accepted that recording calls "in the field" has been a desirable objective. This would eliminate duplicate data entry and prevent billing loss, which can be significant. Couple this with the new animal remedy legislation, it has become even more imperative that information technology (IT) would enable the busy practitioner to work efficiently and effectively.

To meet these needs we have introduced two new products - **VetSCOPE v8** for the office and **VetSCOPE Mobile** for the vehicle.

Over the last 8 years, Lawler Developments Limited, in consultation with veterinary professionals, has designed and developed a complete accounting and practice management system for large, small and/or equine practice. VetSCOPE is constantly evolving to meet the changing needs of the veterinary profession.

CORK'S AWARD WINNING PRACTITIONER AT HOME WITH VETSCOPE



John O'Mahony, Animal Care Hospital, Douglas, Cork

The Animal Care Hospital in Douglas, Cork is a 100% companion animal based practice. It has a staff of 3 full time veterinary surgeons and 5 veterinary nurses. In common with many centrally located premises, space is restricted and systems need to be well organised and efficient. "We spent a lot of time researching different systems both in Ireland and the UK. We

needed a system that could cater for our requirements, be reasonably cost efficient and have an excellent support service. VetSCOPE has ticked all the boxes. Initially we chose a PC for the reception but subsequently found the iMac systems, for both consulting rooms, more compact and easier to use. The installation of both hardware (including wiring) and software were trouble free and apart from a few initial hic-cups things have been running smoothly ever since. We have had the system for more than a year now and data transfer from our card system has been straightforward".

"Viewed like any other piece of equipment in a practice, I would say that VetSCOPE more than pays for itself and certainly makes data retrieval and storage very easy. It gets more use than any other piece of equipment and speeds up

WELCOME

Welcome to this special Spring edition of VetSCOPE News, a quarterly publication from Lawler Developments for our valued clients, and potential clients, in the veterinary profession.

In this issue we focus primarily on the new Animal Remedies Legislation as we believe it is a significant development and its effective and efficient implementation is important for the veterinary profession. We will inform you how our new products, **VetSCOPE Mobile** and **VetSCOPE v8** will enable clinicians to electronically comply with the requirements of the new law.

We also get insight into **John O'Mahony's** award winning practice in Douglas, Cork.

VetSCOPE is the driving force behind over 120 top veterinary practices in Ireland, the UK and Northern Ireland.

*Stephen Lawler,
Lawler Developments*

our daily work load. In fact, it helps generate business.

Stephen is always available and if problems cannot be resolved over the phone, a visit is quickly arranged. The system is constantly being upgraded and improved upon. I have to say we are very happy with VetSCOPE".

VetSCOPE Mobile

REVOLUTIONISE YOUR PRACTICE

Until now, veterinary practitioners generally recorded calls in handwritten form to be transcribed at a later date to the accounts system by administrative staff.

VetSCOPE Mobile provides veterinary practitioners on the move with the facility to electronically record calls **and** print prescriptions, thus enabling them to comply with the new Animal Remedies Regulations 2005.

At the end of the day/week/month the details from each **VetSCOPE Mobile** unit can be uploaded to the main VetSCOPE system in time for monthly reports.

VetSCOPE Mobile can automatically fill out **all** the prescription details with only the tag number to be entered manually (see figs 1 and 2 below).

Client: Mr. Frank Murphy Gortahore, Ballybrit, Galway			
No: 15368 V.S. John Smith Sig.	Description	Alamycin 10% 100ml	Alternative Chanacycline 10% 20 Lame 5ml Per 100kg Every 24hrs 4 Days Milk 96 Hrs Meat 28 Days Intramuscular 5 Days 10987/022/0001 Food producing animals must not be slaughtered until AFTER the withholding period has expired (see product packaging) KEEP OUT OF REACH OF CHILDREN
	Qty	20	
	Diagnosis	Lame	
	Dosage	4ml Per 100kg	
	Duration	4 Days	
	Withdrawal	Milk 84 Hrs Meat 18 Days	
	Route	Intramuscular	
	Valid Period	5 Days	
	VPA	10999/18/1	
	Batch	5294-93	
Tag	283216549887		
		SUNSHINE VETERINARY CLINIC MAIN STREET, DUBLIN TEL: 01 2602207	

Fig 1: Prescription print showing alternative

No: 15368 17/01/2006
Mr. Frank Murphy Gortahore Ballybrit Galway
Alamycin 10% 100ml X 20 4ml Per 100kg Milk 84 Hrs Meat 18 Days B: 5294-93 T: 283216549887
SUNSHINE VETERINARY CLINIC MAIN STREET, DUBLIN TEL: 01 2602207

Fig 2: Prescription label

VETSCOPE MOBILE - BENEFITS AT A GLANCE:

- Comply with Animal Remedies Regulations 2005
- Record calls electronically using mobile computer
- Print duplicate prescriptions for client on mobile printer (fig 1)
- Print labels for medication (fig 2)
- Electronically record prescription details
- Electronically record billing details
- Enter and record payment information
- Use easy "pick and select" system for creating bill/ prescription
- Override standard pricing as required
- Enter notes for accounts personnel
- Upload prescription and billing details to main VetSCOPE system for monthly reports

no.	date	name	company	ledger	transaction	reference	ex vat	vat	total	notes
A6520	11/1/06	44 Mr. Darryl Kearns		Client	Invoice		557.85	117.15	675.00	
A6521	11/1/06	184 Ms. Nancy Bell		Client	Invoice		81.40	17.10	98.50	
A6522	11/1/06	408 Mr. Ciaran Barry		Client	Invoice		125.62	26.38	152.00	
A6523	11/1/06	44 Mr. Darryl Kearns		Client	Receipt		-100.00	0.00	-100.00	
A6524	11/1/06	233 Ms. Stephanie Carrol		Client	Invoice		266.12	55.88	322.00	
							930.99	216.51	1,147.50	
total receipts									100.00	

VetSCOPE Mobile screen



Fig 3: Optional Vehicle Mount

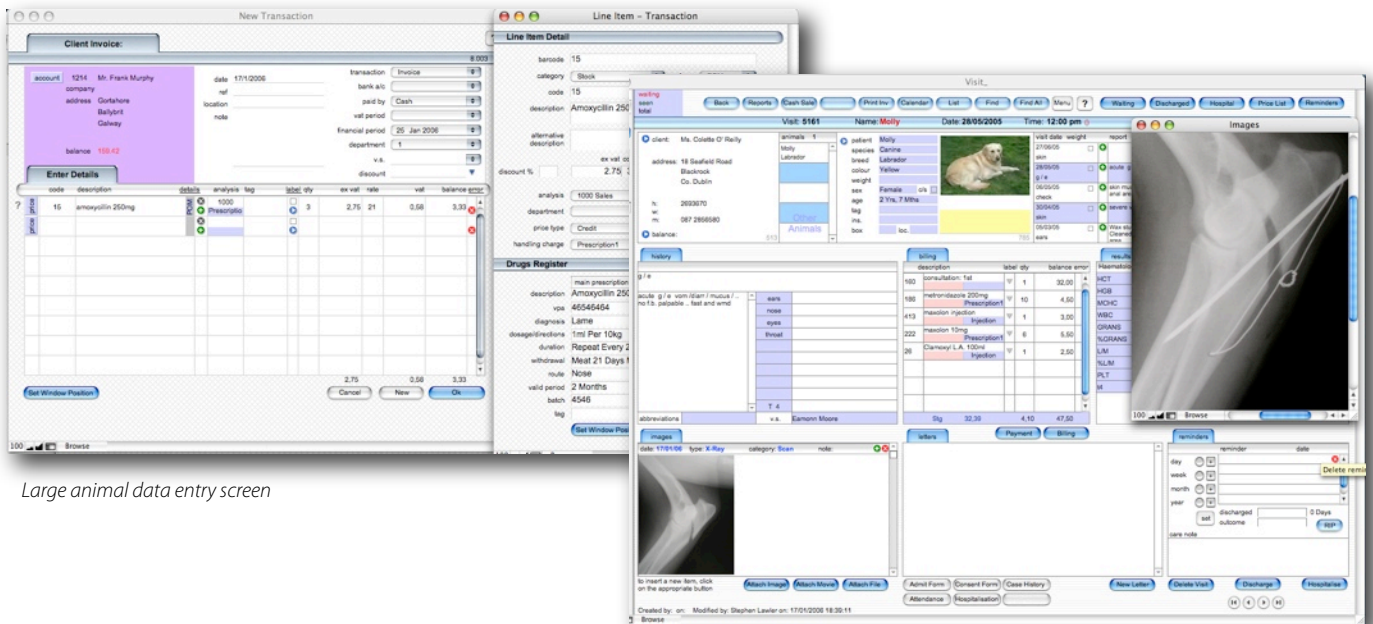
Practices without administrative staff can operate using mobile computers with one unit operating as the main system and additional users feeding into it.

VetSCOPE Mobile will run on most laptop computers running Windows XP or Mac OSX operating system. The laptop may be mounted within the vehicle if required and spill proof covers are available.

Mobile computers, vehicle mounts (fig 3) and mobile printers can be supplied by Lawler Developments Limited. Please phone 01 2602207 or 087 2243249 for more details.

VetSCOPE v8 – Features of Upgrade

VetSCOPE v8, is a major new release of VetSCOPE software. VetSCOPE is a complete practice management and accounting system. **VetSCOPE v8** offers many new features and is quicker and easier to operate than was previously possible. Importantly, **VetSCOPE v8** facilitates veterinary practitioners to comply with the new regulations relating to printing prescriptions, which was recently signed into law by the Department of Agriculture & Food. **VetSCOPE v8** is compatible with **VetSCOPE Mobile**. For more information on **VetSCOPE Mobile**, please see opposite page.



Large animal data entry screen

Small animal case management screen

VETSCOPE v8 - BENEFITS AT A GLANCE:

- Colour coded clients and supplier records
- Improved Customer Relationship Management (CRM) facilities
- Multiple prices per item linked to clients and/or suppliers
- Error checking on each transaction - faster vat/financial posting
- Ability to cancel a transaction after starting it
- Prescription label printing
- Redesigned calendar showing all appointment times per day
- New price list search facility
- Redesign of visit screen showing more information
- New pop up waiting room sorted by waiting time
- Pop up warnings for colleagues for particular cases
- On screen help system and tool tips
- Ability to transfer account history, visits etc. from one client to another
- Ability to store almost any type of digital document with case record
- Improved reporting
- Better password protection on accounting information
- Foreign currency conversion
- Top customer list
- Compatible with **VetSCOPE Mobile** (see opposite)
- Designed and developed in consultation with veterinary practitioners



MINISTER COUGHLAN SIGNS VETERINARY MEDICINES REGULATIONS

The Minister for Agriculture and Food, Mary Coughlan TD, signed into law the new Regulations on veterinary medicines on the 21st November 2005.

Minister Coughlan said that the Regulations, which transpose relevant aspects covering a wide range of measures of the recent EU Medicines Directive and also update and amend aspects of existing national legislation, had been finalised following a consultation process with the statutory Animal Remedies Consultative Committee, relevant stakeholders and other interests.

The Minister said that the overall objective was to put in place a workable system for the distribution of medicines within the parameters of the EU Directive and which at the same time protects public and animal health, facilitates our food export trade and minimises costs for producers. She confirmed that she was availing of the provision in the Directive to retain existing national prescription arrangements pending a decision at EU level on the criteria for excluding certain categories of medicines from the requirement that all medicines for food producing animals be made subject to prescription. In effect,

this means that the Regulations will not require any current prescription medicines to be made subject to prescription for the time being and farmers can continue to get such medicines on the same basis as at present.

Minister Coughlan said that in those circumstances, it was not necessary at this stage to decide whether persons other than veterinary practitioners should be permitted to write prescriptions for these medicines (such as wormers and certain vaccines). She reaffirmed that she would review this issue and, in particular, the qualifications needed by non-veterinarians and the categories of products which may be prescribed by them, in light of the outcome of



the EU decision on the exemption criteria, with a view to ensuring competition in the market place while at the same time protecting public and animal health.

Minister Coughlan stressed that the Regulations included a number of measures designed to minimise costs to farmers and to foster effective competition in the supply of veterinary medicines. "They include in particular the removal of mandatory farm visits by practitioners prior to writing a prescription, the extension of the duration of prescriptions from the current 31 days up to 6 months, new requirements on veterinary practitioners to issue written prescriptions in all cases and separate invoicing as well as provisions on display of price lists and on safe disposal of unused or

out of date medicines". In addition, the Regulations require that prescriptions must indicate at least two products where a suitable alternative was available so as to give farmers more choice as to the appropriate product. Furthermore, licensed retailers will be permitted to supply certain prescription medicines for the first time from 1 January 2007.

Concluding, Minister Coughlan confirmed that the Consultative Committee, stakeholders and others will be consulted again later in 2006 in the light of the outcome on the exemption criteria issue and of practical experience before final decisions were taken on further measures to be put in place.

An extract from the Department of Agriculture & Food website

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